



### **Edward John Walters**

A retired professional senior business manager with a broad spectrum of experience of industrial and commercial environments covering business ownership, directorship, sales & marketing, business development and mentoring & business advice in national and international arenas; initially in South Wales and then throughout UK and Europe. Following an initial career as a qualified process and control engineer encouraged to develop a natural sales and marketing skill with an American based organisation. Successfully led the introduction of control technology of energy management system and innovation for the business in UK and Europe and gained proven successes by delivering increased sales in local territories and USA. Enhanced the management experience in business development roles in a major UK electronics group and European TV & satellite industry before being head hunted to manage a family PLC business delivering increased turnover and profit. Networking skills and opportunities afforded a role as a business advisor for the Welsh Assembly Government.

In parallel with my business life I have experience of “young” people through coaching rugby at ages 10 to 18, developing graduate entry schemes for businesses, mentoring start-up businesses and altar party trainees in churches.

My “Church” roles have included both parochial and diocesan levels that gave me the opportunity to offer my business and professional skills to the numerous committees I have been a member of.